



Terms and Conditions

Terms and Discounts: Orders must be placed by order deadline to qualify for discounts. All Pre-Season Terms are based on approved credit. Your discount should be applied to the 'merchandise' total, not the invoice total including freight. If in-season order adjustments reduce the volume discount qualification for the season, a finance charge will be applied to your account to adjust for the appropriate discounts. All invoices are payable by check or bank transfer. Credit card payments up to \$1,000 are accepted at time of shipment or with Credit Manager's approval. For any late payments or past due accounts, all discounts will be lost.

Order Adjustments: Preseason order adjustments must be submitted in writing no later than 3 weeks prior to the original ship date and cannot be greater than 20% of the original order. Order cancellation must be submitted no later than 45 days prior to ship date.

New Accounts: A complete prAna dealer application must be submitted and approved prior to any shipments. Applications require approximately two weeks for processing, however this can vary depending upon the trade references supplied on the application. Opening orders must meet a minimum of \$2,500 (wholesale).

Placing Orders: Orders can be placed through our Dealer Website or by phone, fax, mail, or email. Our contact information is shown below. Feel free to call and discuss any questions you may have before ordering. Always provide your account name and contact information on your order form.

Distribution: PrAna does not authorize a store to distribute any product that would encroach upon the geographic distribution policies set forth by prAna. PrAna products shall not be sold by any dealer to any other entity for resale. Dealers may not sell prAna products through the internet or any printed catalog without written authorization from prAna.

Order Online! Visit our Dealer Website at: <http://dealer.prana.com>

Phone: 760.566.1070 Fax: 760.566.1071 Toll Free: 800.557.7262

For further assistance, please email your sales rep or sales@prana.com

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